



USDOT Northeast Small Business Resources

By USDOT SBTRC

United States Department of Transportation (USDOT) Small Business Transportation Resource Center (SBTRC)–Northeast Region, located at LaGuardia Community College, helps new and emerging businesses obtain transportation-related contracts.

We offer training and advising on marketing to the Department of Transportation, Disadvantaged Business Enterprise certification, and bonding assistance. SBTRC is funded by USDOT's Office of Small and Disadvantaged Business Utilization.

We serve the Northeast states of New York, Massachusetts, Connecticut, Vermont, Rhode Island, New Hampshire, and Maine.

- SBTRC's Northeast Region DBE qualification training and counseling program includes:
- Step-by-step application process and procedure
 - Review and packaging of application for fast processing
- Bonding Education Program**
- The SBTRC Bonding Education Program (BEP) addresses what you need to do to get your business bond-ready.
- Curriculum developed by the surety industry to dispel myths about bonding and get firms on the right path to "bondability"
 - Participating firms are matched with a local bond producer
 - The program is tailored to businesses competing for transportation-related contracts



In the state of New York, SBTRC helps to qualify firms for the:

- New York State Bridge to Success Loan Program
- New York City Capital Access Program
- Small Business Administration Loan Programs

DBE Certification Assistance

Disadvantaged Business Enterprise (DBE) certification is a federal program that enhances your business's chances of getting transportation work. The SBTRC provides expert-led training and counseling on qualifying for the DBE program.

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984 Click to read more

Sub-Bid Requests



Small Business Exchange Northeast DEI

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated Dated and Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com



SMALL BUSINESS EXCHANGE NORTHEAST

SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than three decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Fax, Email, and Postal Solicitations
Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up
Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

1984 **40** Years 2024



SMALL BUSINESS EXCHANGE NORTHEAST

PUBLIC LEGAL NOTICES

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Special Follow-Up Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

1984 **40** Years 2024

SMALL BUSINESS EXCHANGE NORTHEAST

Serving NY, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

Advertise in our digital EXTRA

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms



CALLING ALL NEW ENGLAND M/WBES IN CONSTRUCTION

BOOST YOUR BUSINESS WITH THE NORTHEAST REGION U.S. DOT BONDING EDUCATION PROGRAM (BEP)

SESSIONS:
NOVEMBER 6, 13, 20
 + **DECEMBER 4 1-4 PM**
 VIRTUAL SESSIONS VIA ZOOM

APPLY BY NOV. 1

SPACE IS LIMITED!

GET EXPERT GUIDANCE & TOOLS TO COMPLETE YOUR SURETY BOND APPLICATION FOR PROJECTS IN MASSACHUSETTS, NEW HAMPSHIRE, RHODE ISLAND, AND VERMONT.

SBA SKANSKA BUSINESS EXCHANGE NORTHEAST SFAA SQUARDIA RV

New England Application

CALLING ALL NEW YORK M/WBES IN CONSTRUCTION

BOOST YOUR BUSINESS WITH THE NORTHEAST REGION U.S. DOT BONDING EDUCATION PROGRAM (BEP)

SESSIONS:
NOVEMBER 6, 13, 20
 + **DECEMBER 4 1-4 PM**
 VIRTUAL SESSIONS VIA ZOOM

APPLY BY NOV. 1

SPACE IS LIMITED!

GET EXPERT GUIDANCE & TOOLS TO COMPLETE YOUR SURETY BOND APPLICATION FOR PROJECTS IN NEW YORK

SBA SKANSKA BUSINESS EXCHANGE NORTHEAST SFAA SQUARDIA RV

New York Application

Tutor Perini

TUTOR PERINI CORPORATION, AN EEO EMPLOYER

IS CURRENTLY SOLICITING COST PROPOSALS FROM QUALIFIED AND CERTIFIED DBE AND SDVOB SUBCONTRACTORS, VENDORS, SERVICE PROVIDERS

Midtown Bus Terminal Replacement Program Construction Services for the Staging and Storage Facility and Ramp Structure Project

PANYNJ RFP No. 62272
 Bid Date: December 4, 2024

Brief description of work:
 The project's scope of work includes, but is not limited to, the preparation for construction and the construction of the SSF and associated ramp structure that serves the SSF, underground utility work and relocations, demolition of existing car and bus ramps, and construction of a new temporary ramping system to facilitate and maintain an uninterrupted operation at the existing main terminal. Once the project is completed, the SSF and ramp structure will serve as a temporary terminal for the duration of the existing PABT demolition and construction of the new main terminal. The Port Authority expects zero impacts to all existing operations, inclusive of all city street and tunnel traffic.

Invitation to Bid for DBE and SDVOB firms

For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Arlene McBayne at (914) 739-1908. Come and join our team!

SKANSKA

SKANSKA USA CIVIL

IS SOLICITING COST PROPOSALS FROM NEW YORK AND NEW JERSEY DBE SUBCONTRACTORS AND VENDORS

Manhattan Tunnel Project
 Gateway Development Commission RFP No. GDC23-005
 Bid Date: November 22, 2024

Description of project:
 The Manhattan Tunnel consists of two separate mined tunnels to be constructed utilizing Sequential Excavation Methods ("SEM") tunneling techniques in combination with in-situ ground improvements (e.g., ground freezing and jet grouting) from about 50 feet west of the Manhattan Bulkhead ("Bulkhead") to an interface with the HYCC-3, within the Hudson Yards. The construction of two sets of shafts for support of tunnel excavation: the Temporary Shafts (located by the Manhattan bulkhead) and the 12th Avenue Shaft.

Many bidding opportunities are available: geotechnical instrumentation, haul and dispose soil, rodent control, photography, rebar fabrication, electrical sub, soil and water sampling, park restoration, office trailers, fencing, curbs and sidewalks, site work, security guard service, utility work, QA/QC inspections.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled

Tutor Perini

FRONTIER KEMPER/TUTOR PERINI/HYUNDAI

ARE SOLICITING DBE AND NON-DBE SUBCONTRACTORS AND SUPPLIERS

Manhattan Tunnel Project through a Design-Build Agreement in Manhattan, New York

Manhattan Tunnel is a Package of the Larger Hudson Tunnel Gateway Project

Gateway Development Commission RFP No. GDC23-005
 Bid Date: November 22, 2024

Brief description of work:
 Work consists of two separate mined tunnels to be constructed utilizing Sequential Excavation Methods ("SEM") tunneling techniques in combination with in-situ ground improvements (e.g., ground freezing and jet grouting) from about 50 feet west of the Manhattan Bulkhead to an interface with the Hudson Yards Concrete Casing. Also included are design and engineering disciplines, demolition, hauling, concrete, utility work, road construction, paving, line striping, traffic signal, traffic control, park construction, fencing, community outreach, inspection and testing, security, and instrumentation.

The DBE Participation goal for the project is 12%

ALL QUOTATIONS ARE DUE BY CLOSE OF BUSINESS Thursday, October 31, 2024.
 Proposal bid date November 22, 2024, time 2:00 pm. For further information concerning subcontracting and/or purchasing opportunities, and to register as a subcontractor or vendor, please respond to solicitations@tutorperini.com or contact Arlene McBayne at (914) 739-1908.

For questions or inquiries regarding the job, contact Scott Wilson, Senior Estimator, at (661) 305-8335 or swilson@frontierkemper.com.

SKANSKA

SKANSKA USA CIVIL

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE DBE SUBCONTRACTORS AND VENDORS

Design-Build Services for LIRR West Side Yard Flood Mitigation Measures
 MTA Construction and Development Contract No. 6401
 Bid Date: February 3, 2025

Description of project:
 Design, furnish, construct, and install concrete perimeter flood walls, seepage cut-off barriers below the concrete flood walls, flood gates, deployable flood barriers, sump pumps, a tide gate chamber, drainage system improvements, workable aisles and a diesel generator, an automatic transfer switch, ancillary electrical equipment, and required communications.

This project will develop flood protection solutions for the West Side Yard in order to prevent and mitigate flooding of the LIRR Tunnels. The flood protection along the WSY perimeter will be accomplished via a combination of permanent flood wall and deployable flood barriers.

Many bidding opportunities are available: deep foundations, minipiles, jetgrout, sheeting, rebar installation, concrete supply, site work, electrical work, painting, paving, curb and sidewalk, site utilities.

If you are interested in bidding on this project, please contact Skanska's Diversity and Outreach Coordinator: Aislinn.Speranza@skanska.com • EOE/M/F/Vet/Disabled

NORTHEAST EVENTS FOR YOUR BUSINESS

2024

Selling to the Federal Government Webinar
 Thursday, November 14, 2024, 1:00 pm–4:00 pm Online
 Main Sponsor(s): US Small Business Administration
 Contact: George Tapia, 610-382-3086, george.tapia@sba.gov
 Fee: Free; registration required

Did you know that the federal government is the largest purchaser of goods and services in the world? Interested in learning how your business can market your services or goods to the federal government? Register on line at <https://www.eventbrite.com/e/how-to-sell-to-the-federal-government-tickets-21790713611> SBA helps to ensure small businesses get fair opportunities to share federal government fair contracts. Topics will include: How to Register, Small Business Certifications, Finding Opportunities, Marketing Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must use Microsoft Teams is functioning.

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
 Tuesday, November 19, 2024, 2:00 pm–3:30 pm Online
 Main Sponsor(s): US Small Business Administration
 Contact: Patricia Dozier, 610-382-3086, patricia.dozier@sba.gov
 Fee: Free; registration required

Welcome to the WOSB webinar series! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions will include an overview of the self-certification process, as well as a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register for this free webinar at <https://www.eventbrite.com/e/wom-an-owned-small-business-wosb-certification-program-tickets-853224426227>

8(a) Orientation and SAM Registration Webinar
 Wednesday, November 20, 2024, 10:30 am–11:30 am Online
 Main Sponsor(s): US Small Business Administration
 Contact: SBA Illinois District Office, 312-353-4528, illinois.do@sba.gov
 Fee: Free; registration required

Join the Small Business Administration (SBA) Illinois District Office for a virtual workshop providing an overview of the 8(a) Business Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you need for the registration process. SBA presenters will offer additional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, visit <https://www.eventbrite.com/e/8a-orientation-sam-registration-tickets-51899961947>

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